

IMPORTANT LEASE PROVISIONS AND NEGOTIATION TACTICS

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CPE Credits

Today's webcast is worth 1 Continuing Professional Education (CPE) credit.

To be eligible for CPE credit, you must:

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IMPORTANT LEASE PROVISIONS OPERATING EXPENSES





IMPORTANT LEASE PROVISIONS EXPANSION RIGHTS, TERMINATION RIGHTS/CLAUSES



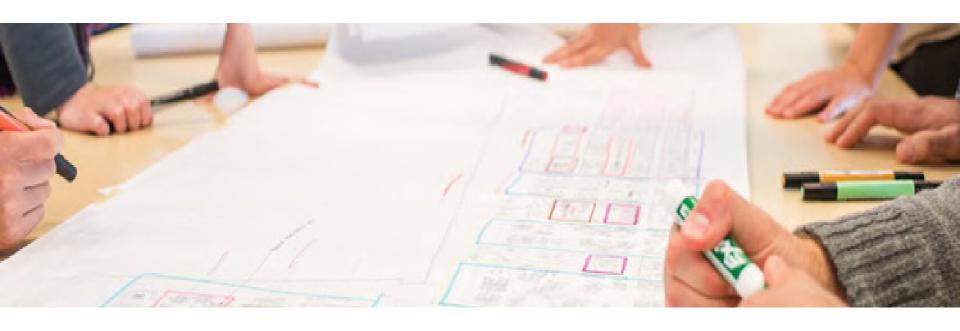


IMPORTANT LEASE PROVISIONS HOLDOVER CLAUSES





IMPORTANT LEASE PROVISIONS PROJECT MANAGEMENT





IMPORTANT LEASE PROVISIONS TENANT VS LANDLORD RESPONSIBILITIES





NEGOTIATION TACTICS THE UNFIXABLE FLAW





NEGOTIATION TACTICS ALL EVENTS ARE NEGOTIATIONG EVENTS





NEGOTIATION TACTICS LARGE TENANT IN SMALL MARKET





NEGOTIATION TACTICS SMALL TENANT IN LARGE MARKET





NEGOTIATION TACTICS LIMITED AUTHORITY IS USUALLY BEST





NEGOTIATION TACTICS THE REVOLVER CLOSE



