

Oil, Energy, and the Economy: Regional Trends & Future Projections

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Summary

- The latest Dallas Fed Energy Survey points to a modest increase in business activity in the oil and gas upstream sector, a continuing increase in capital expenditures, slowing growth in employment, and an improvement in the outlook.
- The price of West Texas Intermediate has declined from the highs seen in late September 2023 to \$73/bbl. Global oil consumption growth has been slowing, U.S. production continues to increase, and Russian oil exports continue to flow with little to no declines.
- The global oil market is projected to be slightly oversupplied next year. Consumption growth is
 expected to be driven primarily by India and China.
- Solar to lead renewable growth in the power sector, as it has the lowest levelized cost of energy. However, significant investments are needed to get to net zero emissions by 2050.

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ENERGY SURVEY RESULTS

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Dallas Fed Energy Survey

- Quarterly survey of upstream oil and gas firms headquartered in the 11th District (TX, parts of NM and LA)
- Survey is in its 7th year
- Roughly 200 firms participate, with an average response rate of 75%

"The quarterly energy survey by the Federal Reserve Bank of Dallas is required reading in oil and gas circles ..." - Liam Denning, Bloomberg

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Survey Design

- Designed survey with help from industry contacts
- Recurring key indicators every quarter
- Unique special questions each quarter
- Low burden: quarterly
- Panel overrepresents larger firms, underrepresents smaller firms



	Curr	rior Quart	er vs.	Current Qua	t Quarter v rter a Yea	rs. Same r Ago
	Increased	No change	Decreased	Increased	No change	Decrease
Level of business activity	0	0	0	0	0	0
Oil production	0	0	0	0	a	0
Natural gas wellhead production	0	0	0	0	0	0
Capital expenditures	0	0	0	0	0	0
Expected level of capital expenditures in 2018	0	٥	0	٥	٥	٥
Supplier delivery time	0	0	0	0	0	0
Number of employees	0	0	0	0	0	0
Employee hours	0	0	0	0	0	0
Wages and benefits	0	0	0	0	0	0
Finding and development costs	0	0	0		0	0
Lease operating expenses	0	0	0	0	a	0
	Improved	No change	Worsened	Improved	No change	Worsener
Company outlook	0		0	0	a	0
How has uncertainty regarding you o Increased o No change o Decreased What do you expect the WTI crude	er outlook ch	anged in the c	orrent quarte	er vs. the pric	ir quarter?	
\$ per barrel						
\$ per barrel What do you expect the Henry Hul	b natural gas	price to be at	the end of 21	1177		

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Price forecast

Executives expect WTI at \$88 per barrel at year-end Analysts expect prices next year near current levels Q: What do you expect the WTI crude oil price to be at the end of Forecasts for WTI (\$/bbl) from a variety of sources 2023? Percent of respondents Dollars per barrel 30 85 25 84 20 83 15 82 10 81 0 Q4 2023 < 75 75.00- 80.00- 85.00- 90.00- 95.00- ≥100 79.99 84.99 89.99 94.99 99.99 Dollars per barrel NOTES: Executives from 146 oil and gas firms answered this question during the survey collection period, Sept. 13–21, 2023. The average response was \$88 per barrel. For reference, WTI spot prices averaged \$90.29 per barrel during the period. SOURCES: Federal Reserve Bank of Dallas; Energy Information Administration (ref. price). SOURCE: Bloomberg.

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Special questions – Q3 2023



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Special questions – Q3 2023



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Special guestions

Comments from executives provide color/sentiment

Exploration and Production (E&P) Firms

Investors still do not want oil and gas exposure despite healthy risk-adjusted returns. I don't think they are coming back. It's different this time.

Power distribution in the West Texas region is materially behind demand, and new power distribution construction is months to years behind schedule. Power distribution companies cannot keep their commitments on schedule. Growing West Texas power demand while power supply remains stagnant could lead to moderated oil and gas investment.

The current natural gas price is not sustainable for exploration or development for small operators.

Oil and Gas Support Services Firms

E&P companies must make an effort to partner with their service providers to promote win-win working relationships. U.S. upstream participants must sit on the same side of the table to overcome challenges and ensure that our industry remains healthy and stable.

E&P mergers are creating a much more efficient oilfield but certainly more concentrated customer base for equipment and service providers. The barriers to entry continue to increase for new service providers. At what point do federal regulators begin to scrutinize these mergers?

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E&P continue to fund spending through free cash flow Billions Reinvestment rate (capex/CFO) \$100 200% Free Cash Flow 83 180% \$80 Reinvestment Rate 160% \$60 140% 44 \$40 120% \$20 100% 80% Services \$0 60% -\$20 -12 40% -23 -\$40 20% -38 -39 0% -\$60 2011 2013 2015 2017 2019 2021

NOTES: Executives from 96 exploration and production firms and 47/49 oil and gas support services firms answered this question during the survey collection period, June 7-15, 2023. Small E&P firms produced fewer than 10,000 barrels per day (b/d) in fourth quarter 2022, while large E&P firms produced 10,000 b/d or more. Responses came from cash flow calculated as operating cash flow minus capital expenditures. 72 small firms and 24 large firms. Percentages may not sum to 100 due to rounding.

Majority expect little impact from credit tightening

Q: Have tighter credit conditions since February 2023 had

58

18

24

43

35

22

Q: How do you expect tighter credit conditions to affect

your business plans through the remainder of the year?

Percent of respondents Small E&P Large E&P

58

33

8

38

50

13

Services

45

40

15

31

45

24

Percent of respondents Small E&P Large E&P

NOTE: Data collected from earning reports of 40 independent E&P production firms. Free Source: Bloomberg.

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Special questions – Q2 2023

an impact on your firm so far?

No impact

No impact

Slight impact

Significant impact

Slight impact

Significant impact



Special questions – Q2 2023



Share of industry employment exposed to automation 50 45 40 35 30 25 20 15 10 5 -0 uilding and unds Clearing Architecture and Engineering usiness and cial Operations Construction ind extraction e and Admin. Support AllIndustries Production

Bu

Office

SOURCE: Goldman Sachs.

2023. Small E&P firms produced fewer than 10,000 barrels per day (b/d) in fourth quarter 2022, while large E&P firms produced 10,000 b/d or more. Responses came from 67 small firms and 20 large firms. Percentages may not sum to 100 due to rounding. SOURCE: Federal Reserve Bank of Dallas.

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Special questions – Q12023

Commodity price volatility and perception of limited career potential look to be driving energy worker shortages Q: Which of the following is the primary factor causing worker shortages in the oilfield?



NOTE: Executives from 128 oil and gas firms answered this question during the survey collection period, March 15-23, 2023. SOURCE: Federal Reserve Bank of Dallas.

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GLOBAL OIL MARKET

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Global Oil Market



Note: The price for April 2023 is the spot price on April 13, 2023. All other pricing points are an monthly average. Source: Energy Information Administration.

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Global Oil Market



Global Oil Market





U.S. Oil Market



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Renewables

Wind and solar were 6% of U.S. Energy Consumption, 15% of U.S. power mix, in 2022



SOURCE: Energy Information Administration.

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U.S. Renewables



However, most of solar supply chain is concentrated in China

Source: International Energy Agency.

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Renewables

Electric vehicles make up 5% of U.S. car sales, 1% of vehicle stock



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Renewables

