

## Today's Professional Development Presentation

### The Votes Are In: What the November 2020 Election Results Mean For Economic Policy, Healthcare, and Politics

*Presented by  
FEI Dallas Chapter*

*November 9, 2020*

## CPE Credits

Today's webinar is worth 1.5 Continuing Professional Education (CPE) credits.

To be eligible for CPE credit, you must:

- Answer **at least 5 of the 6 polling questions** (during the webinar) and have a total viewing time of **at least 75 minutes**.
- Participants will receive a CPE notification email when the credits are available. (Typically in 7-10 business days).
- We are unable to grant CPE credit in cases where technical difficulties preclude eligibility. CPE Program Sponsorship guidelines prohibit us from issuing credit to those not verified by the technology to have satisfied the minimum requirements as stated.
- In accordance with the standards for the National Registry of CPE Sponsors, CPE credit will be granted based on a 50-minute hour.

## Welcome and Opening Remarks



**Ron Rushing**  
FEI Dallas Chapter President

## Introductions



**MODERATOR**  
**Thomas Beitel**  
VP Finance  
Siemens Industry Software Inc.  
and  
FEI Dallas Chapter Professional Development Chair

## Panelists



**James Dickey**  
Former Chairman  
(June 2017-July 2020)  
The Republican Party of Texas



**Joe Vidulich**  
Senior Manager,  
Government Relations  
Capital One



**Den Bishop**  
President  
Holmes Murphy  
Associates

## TCRP – Travis County Republican Party JD Key - The Key to Growth

*Presented by*  
*James Dickey*  
*Former Chairman (June 2017 – July 2020)*  
*The Republican Party of Texas*

*November 9, 2020*



**JD Key**  
The Key To Growth

7

| Candidate       | Year | Party      | Popular vote              |
|-----------------|------|------------|---------------------------|
| Joe Biden       | 2020 | Democratic | ≥75,000,000               |
| Donald Trump    | 2020 | Republican | ≥71,000,000               |
| Barack Obama    | 2008 | Democratic | 69,498,516 <sup>[1]</sup> |
| Barack Obama    | 2012 | Democratic | 65,915,795 <sup>[2]</sup> |
| Hillary Clinton | 2016 | Democratic | 65,853,514 <sup>[3]</sup> |
| Donald Trump    | 2016 | Republican | 62,984,828 <sup>[3]</sup> |
| George W. Bush  | 2004 | Republican | 62,040,610 <sup>[4]</sup> |
| Mitt Romney     | 2012 | Republican | 60,933,504 <sup>[2]</sup> |
| John McCain     | 2008 | Republican | 59,948,323 <sup>[1]</sup> |
| John Kerry      | 2004 | Democratic | 59,028,444 <sup>[4]</sup> |
| Ronald Reagan   | 1984 | Republican | 54,455,472 <sup>[5]</sup> |
| Al Gore         | 2000 | Democratic | 50,999,897 <sup>[6]</sup> |
| George W. Bush  | 2000 | Republican | 50,456,002 <sup>[6]</sup> |

8

| STATE          | DEMOCRATS' POLLING LEAD OR DEFICIT |              |                 |                         |
|----------------|------------------------------------|--------------|-----------------|-------------------------|
|                | CLINTON 2016                       |              | BIDEN 2020      |                         |
|                | POLLING AVERAGE                    | FINAL MARGIN | POLLING AVERAGE | WITH THE 2016 ERROR ... |
| Arizona        | -2.3                               | -3.5         | +1.1            | +1.9                    |
| Colorado       | +3.8                               | +4.8         | +13.8           | +14.8                   |
| Florida        | +0.5                               | -1.2         | +2.1            | +0.4                    |
| Georgia        | -4.0                               | -5.1         | +1.8            | +0.5                    |
| Iowa           | -3.4                               | -8.4         | +0.1            | -5.8                    |
| Maine          | +6.9                               | -3.0         | +13.8           | +3.8                    |
| ME-2           | -0.4                               | -10.3        | +2.8            | -7.3                    |
| Michigan       | +4.0                               | -0.2         | +8.8            | +4.8                    |
| Minnesota      | +5.9                               | +1.5         | +8.9            | +4.5                    |
| NE-2           | -0.7                               | -2.2         | +6.2            | +4.7                    |
| Nevada         | +0.7                               | +2.4         | +5.8            | +7.5                    |
| New Hampshire  | +3.4                               | +0.4         | +11.1           | +8.1                    |
| New Mexico     | +5.3                               | +8.2         | +13.0           | +13.8                   |
| North Carolina | +0.7                               | -3.7         | +2.4            | -2.0                    |
| Ohio           | -2.0                               | -8.1         | -0.9            | -7.0                    |
| Pennsylvania   | +3.7                               | -0.7         | +5.1            | +0.7                    |
| Texas          | -8.5                               | -8.0         | -1.0            | -1.5                    |
| Virginia       | +5.4                               | +5.3         | +11.1           | +11.3                   |
| Wisconsin      | +5.4                               | -0.8         | +2.8            | +2.4                    |

Nathaniel Rakich  
@baseballot

The @FiveThirtyEight nat'l polling average with 3 days until E-Day:

- 2020: Biden+8.6
- 2016: Clinton+3.9
- 2012: Obama+0.3
- 2008: Obama+6.7
- 2004: Bush+2.3
- 2000: Bush+3.6
- 1996: Clinton+13.8
- 1992: Clinton+7.6
- 1988: Bush+10.1
- 1984: Reagan+17.7
- 1980: Reagan+2.2
- 1976: Carter+0.03

11:16 AM · Oct 31, 2020



### U.S. HOUSE DISTRICT 22

Decision Desk HQ has declared **Troy Nehls** the winner.  
 Race to watch: This seat was targeted by Democrats for a possible flip.

| CANDIDATES           | VOTES   | PCT.  |
|----------------------|---------|-------|
| <b>Troy Nehls</b>    | 209,735 | 51.6% |
| Sri Preston Kulkarni | 181,320 | 44.6  |
| Joseph LeBlanc Jr.   | 15,746  | 3.9   |

An estimated 91.4% of votes have already been counted, according to Decision Desk HQ turnout models. Source: Decision Desk HQ

### U.S. HOUSE DISTRICT 24

Race to watch: This seat was targeted by Democrats for a possible flip.

| CANDIDATES            | VOTES   | PCT.  |
|-----------------------|---------|-------|
| <b>Beth Van Duyne</b> | 167,374 | 48.8% |
| Candace Valenzuela    | 162,749 | 47.5  |
| Darren Hamilton       | 5,630   | 1.6   |
| Steve Kuzmich         | 4,218   | 1.2   |
| Mark Bauer            | 2,903   | 0.8   |

An estimated 99% of votes have already been counted, according to Decision Desk HQ turnout models. Source: Decision Desk HQ

### U.S. HOUSE DISTRICT 23

Decision Desk HQ has declared **Tony Gonzales** the winner.  
 Race to watch: This seat was targeted by Democrats for a possible flip.

| CANDIDATES           | VOTES   | PCT.  |
|----------------------|---------|-------|
| <b>Tony Gonzales</b> | 147,496 | 50.7% |
| Gina Ortiz Jones     | 135,415 | 46.5  |
| Beto Villeda         | 8,247   | 2.8   |

An estimated 91.2% of votes have already been counted, according to Decision Desk HQ turnout models. Source: Decision Desk HQ



Nikki Haley @NikkiHaley · 7m

Conservatives gained ground with Latino voters in Texas & Florida, in House races and at the national level. And conservative women delivered victories in at least 8 of the 8 House seats that flipped from Dem to Rep—with more results still to come in.



Opinion | Tuesday's Big Loser: Identity Politics  
waj.com



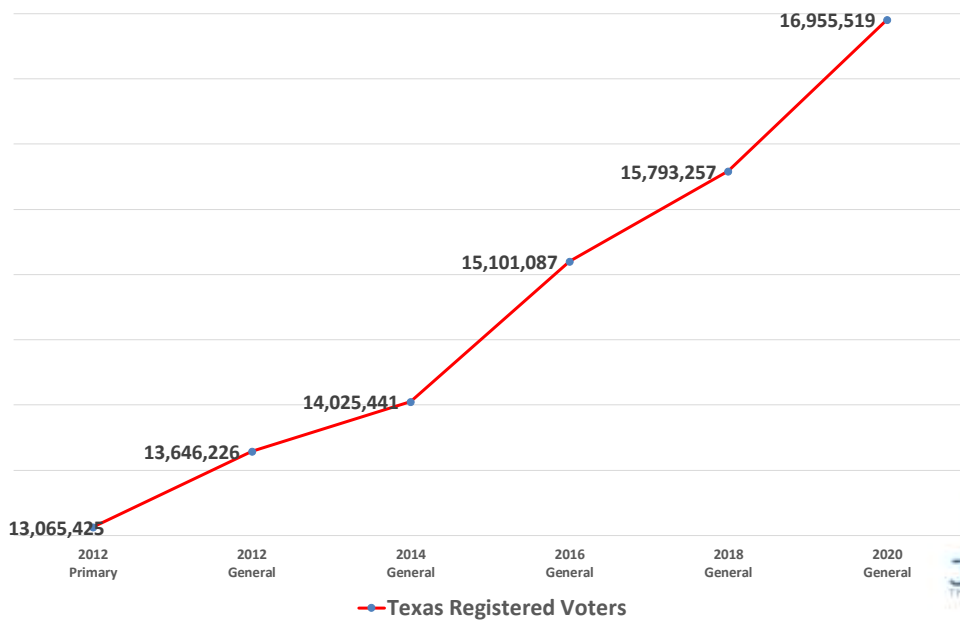
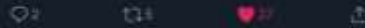
Chaz Nuttycombe  
@ChazNuttycombe

Republicans currently have a net gain of 69 seats in single-member district State House/Assembly races across the country.



Chaz Nuttycombe @ChazNuttycombe · 21h

Yes. Democrats did worse than they did in 2016 in down-ballot races. And obviously 2012 since that was a Democratic-friendly year. This is the largest net gain in state legislative races for Republicans since 2014.





## Navigating Washington: 2021 Edition

*Presented by*

*Joe Vidulich*

*Sr. Manager of Government Affairs, Capital One*

*November 9, 2020*

*As we know, there are **known knowns**; there are things we know we know.*

*We also know there are **known unknowns**; that is to say we know there are some things we do not know.*

*But there are also **unknown unknowns**—the ones we don't know we don't know.*

*Fmr. Sec. Donald Rumsfeld*





## 2021 Scenarios Narrow



Democratic White House  
**Republican Senate**  
 Democratic House

Executive Branch Changes

- Rule Changes
- Enhanced Supervisory Enforcement

Legislative: Status Quo

Democratic White House  
 Democratic Senate  
 Democratic House

Executive Branch Changes

- Rule Changes
- Enhanced Supervisory Enforcement
- Congressional Review Act

Legislative: Dem Priorities

**Republican White House**  
 Democratic Senate  
 Democratic House

Executive Branch Status Quo

- Regulatory Status Quo
- Congressional Oversight
- Congressional Review Act Lookback, subject to veto

Legislative: Dem Priorities + Veto Threat

**Republican White House**  
 Republican Senate  
 Democratic House

Executive Branch Status Quo

Legislative: Status Quo

**Republican White House**  
 Republican Senate  
 Republican House

Executive Branch Status Quo

- Regulatory Status Quo
- Reduced Congressional Oversight

Legislative: GOP Priorities

**Republican White House**  
 Democratic Senate  
 Republican House

Executive Branch Status Quo

Legislative: Status Quo(ish)

## A new Washington comes into View



- The House is on track to have its thinnest majority in roughly two decades next year — and it could get worse for Democrats
  - The most likely scenario for Democrats is a net loss of between seven to 11 seats in the House
- Are we in the midst of a political realignment? Or is this a political hiccup?
- The prospect of a Republican Senate is already scaling back the Biden agenda
- In some cases, creating new regulations will take months, maybe years. Regulations have to go through a tedious proposal, rule-making and public comment process — and Biden can't just press an accelerator pedal to make it go faster. And some regulations could just get knocked down in court by Trump judges

## What the Next Four Years may Actually Look Like...



### The Biden Campaign identified crises that a Biden administration would prioritize:

- Twin public health and economic crises
- Racial injustice
- Climate change

As is tradition – expect a January 20 regulatory “freeze” while the new administration conducts a review of ongoing agency regulations

### Through a combination of regulatory action and what is likely needed to be bipartisan legislation, a Biden administration likely to focus on:

- COVID Relief (and oversight)
- Changes impacting businesses
  - ◆ Corporate (and individual) taxes will be harder to achieve
  - ◆ Scrutiny of ESG
- Refocus on foreign policy and trade
- Restrain “Big Tech”/Antitrust reviews
- Immigration
- Judicial & regulatory appointments

## What is the Potential Impact to Business?

### Immigration

- Biden has pledged to put a swift halt to border wall construction and loosen immigration restrictions imposed by Trump
- DACA to be resumed and strengthened
- H-1B and prevailing wage uncertainty

### Trade

- Climate will be a component of any negotiations
- Any Biden rollback of tariffs could clear the way for more shipments of U.S. farm products
- The campaign said that any new trade deals would be considered only after investments in infrastructure and a coronavirus stimulus package
- Democratic split on a return to the free-trading agendas of Pres. Obama and Clinton, or to take a more populist tack to protect the environment and pay workers more

### Banking, Finance, & Housing

- Appointments: It could take more than a year for Biden to install new leaders at all the financial regulatory agencies
  - But as soon as Biden is inaugurated, he will have the power to name acting leaders to two powerful agencies — the Consumer Financial Protection Bureau and the Office of the Comptroller of the Currency
- His affordable housing plan calls for \$640B to be invested over 10 years
- He’s proposing a “Homeowner and Renter Bill of Rights” to combat predatory mortgage lending and foreclosures
- Biden signaled that he’d look at reforming finance through the lens of racial equity
- Community Reinvestment Act likely to take focus

## What is the Potential Impact to Business?

### Tax

- Biden wants to penalize companies that move abroad and sell products back into the U.S., by requiring them to pay his full-freight 28% corporate tax rate plus a 10% surcharge
- At the same time, Biden has said he would offer tax breaks to companies that come back to the U.S.
  - Republicans have proposed ideas in a similar vein, though they've tended to be more interested in offering companies' carrots than sticks
- A Republican-controlled Senate would be Biden's biggest roadblock to passing any tax increases
- House Democrats are likely to use the two years until the 2022 midterm elections to pass a series of symbolic tax-increase bills that could die in the Senate

### Healthcare

- Forget Medicare for All — even a public option will be tough to pass
- A more modest pledge of Biden's to provide more subsidies to help more middle-class families afford private coverage has broad support among Democrats and may find interest by Republicans
- Immediately restore funds to market the ACA's coverage options, extend the annual enrollment season and make it easier for more people to buy coverage outside of the typical sign-up window during the pandemic
- Supreme Court could throw ACA into limbo

### Labor

- Potential Biden changes to the National Labor Relations Board may help union organizers

## What is the Potential Impact to Business?

### COVID Related

- Retailers, particularly those deemed nonessential such as department stores, could be at higher risk of more COVID-related closings under Biden
- Changes in implementation of future COVID relief legislation
- Democrats could pursue at least partially reinstating an extra \$600 in jobless aid that expired at the end of July and extend other emergency benefits slated to end Dec. 31
- Biden has also supported providing state and local governments with financial relief so public-sector workers aren't laid off
- A divided government would provide Republicans with the leverage to get liability protections
- Biden has said he would push the Labor Department's Occupational Safety and Health Administration to establish an emergency standard to address worker safety during a pandemic

### Energy and the Environment

- Biden is set to immediately re-enroll the U.S. in the Paris agreement
- Biden is more likely to levy tougher emissions rules on the gas-burning vehicles
- Biden has pledged to spend trillions of dollars to speed up the transition from fossil fuels, slash emissions and curb climate change
- Biden has promised to ban new fracking on federal lands, which he may try to achieve via an executive order

*And so on...*

## Personnel is Policy

- **State:** Susan Rice, Anthony Blinken, Sen. Chris Coons
- **Treasury:** Federal Reserve Governor Lael Brainard, Obama Treasury alum Sarah Bloom Raskin, Atlanta Fed President Raphael Bostic, Mellody Hobson, Roger Ferguson
- **Commerce:** Jeff Zients, former Obama official Tom Nides, former PepsiCo CEO Indra Nooyi, former HP CEO Meg Whitman
- **Defense:** Michele Flournoy, Sen. Tammy Duckworth
- **Justice:** CA AG Xavier Becerra, former Deputy AG Sally Yates, outgoing Sen. Doug Jones
- **Health and Human Services:** NM Governor Michelle Lujan Grisham, former Surgeon General Vivek Murthy
- **Housing and Urban Development:** Atlanta Major Keisha Lance Bottoms, Rep. Karen Bass
- **Transportation:** LA Major Eric Garcetti
- **EPA:** CARB Chair Mary Nichols, Washington Governor Jay Inslee, former PA environmental official Katie McGinty
- **Interior:** Outgoing Sen. Tom Udall, NM Rep. Deb Haaland
- **Agriculture:** Former Sen. Heidi Heitkamp, Ohio Rep. Marcia Fudge
- **National Security Adviser:** Anthony Blinken
- **Council of Economic Advisers:** Jared Bernstein
- **Chief of Staff:** Ron Klain, Steve Ricchetti

## Regulatory Posts may Define the First 100 Days



**Chair Jerome Powell**  
Term ends January 31, 2028; Chairmanship ends February 5, 2022



**Vice Chair Richard Clarida**  
Term ends January 31, 2022; Vice Chair ends Sept. 17, 2022



**Vice Chair for Supervision Randal Quarles**  
Term ends January 31, 2032; Vice Chair ends October 13, 2021

**Governor Lael Brainard**  
Term ends January 31, 2026



**Governor Michelle Bowman**  
Term ends January 31, 2034

**Vacant Position**  
Term ends January 31, 2024

**Vacant Position**  
Term ends January 31, 2030

### FDIC Board of Directors

Jelena McWilliams – Chair

*Vacant – Vice Chair*

Brian Brooks – (Acting) Comptroller, OCC

Martin Gruenberg – Internal Director

Kathy Kraninger – Director, CFPB



### FSOC Voting Members

Treasury Secretary (Chairs the Council)

Federal Reserve Chairman

Comptroller of the Currency

SEC Chairman

CFPB Director

CFTC Chairperson

FDIC Chairperson

FHA Director

NCUA Chairman

An independent member with insurance expertise appointed by the President and confirmed by the Senate for a six-year term

## Congress Still has Plenty to do This Year

### MUST DO / VERY LIKELY IN 2020

#### ?! COVID Recovery Package #5

*Liability limits, \$\$\$ for families, states+ health system, expanded UI, election help, OSHA, airlines, broadband*

#### FY 2021 Spending Bills/Continuing Resolution

*(or shutdown 9/30)*

#### Expiring Authorizations:

- FISA (expired 3/15)
- Surface Transportation (expires 9/30)
- National Flood Insurance (9/30)
- TANF & CCES programs (11/30)
- Water Resources Development Act
- Medicare, Medicaid, Community Health Ctrs & Other Public Health (11/30)

#### FY21 National Defense Authorization Act

#### Sanctions *(China, Russia, Venezuela)*

#### Oversight of Recovery Spending

### MAY DO IN 2020 / LIKELY BY 2021\*

#### \$1T+ Infrastructure Overhaul

Policing Reform by '21 new civil rights agenda (jobs, health, housing, education)

Tech: Limiting CDA §230; Promoting U.S. semiconductor manufacturing; supporting 5G broadband deployment; Cyber Solarium recommendations

HC: Drug Pricing; Surprise Billing; Telehealth expansion; Moving Rx/PPE supply chains to U.S.; Health disparities/social determinants

Fin: Anti-Money Laundering bill

Trade: Carrots/sticks to re-shore supply chains

Post-COVID safety net fixes

#### Oversight of Recovery Spending

## Healthcare During the Biden Administration

*Presented by*

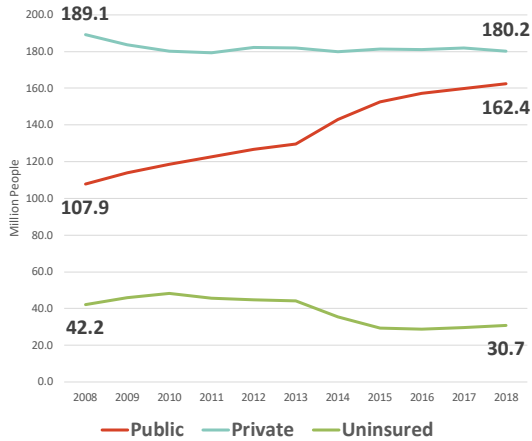
*Den Bishop*

*President, Holmes Murphy Associates*

*November 9, 2020*



Public, Private, and Uninsured



On average, private insurance pays hospitals

**247%**

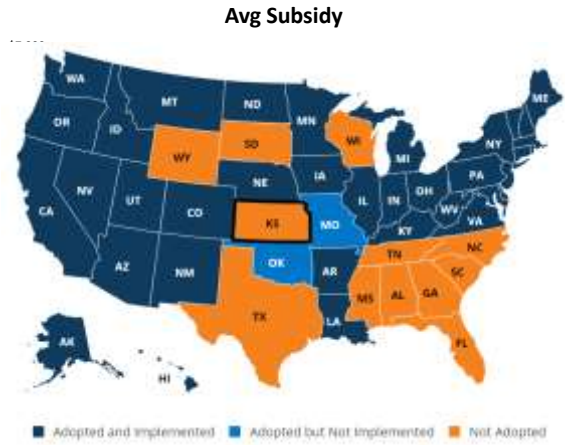
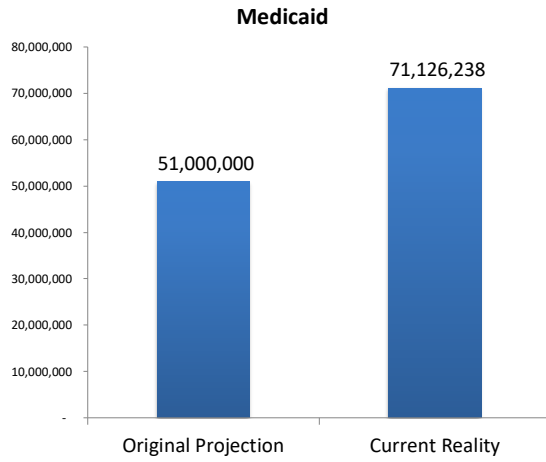
of what Medicare pays for the same services

Medicare

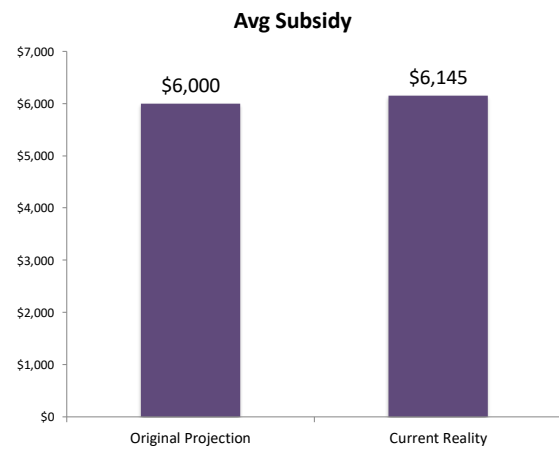
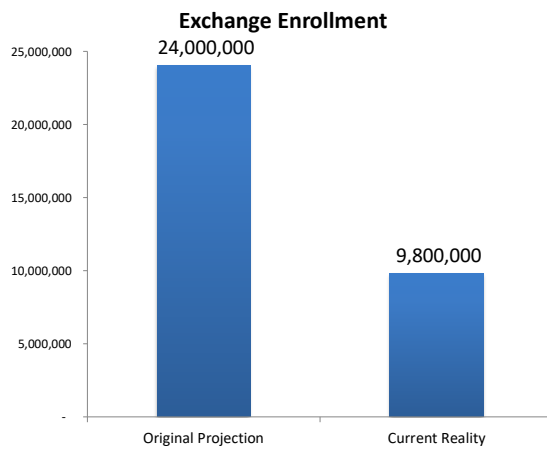


- Negotiate prescription drugs
- Expansion to age 60
- Trust fund solvency

## Medicaid



## Affordable Care Act



## Public Option

- What It Is
  - Not Medicare or Medicaid
  - Public (government) health insurance plan
  - Available to all who do not already have public insurance
  - Provider reimbursement to be determined
- Major Questions
  - Provider reimbursement
  - Provider participation
  - Private insurance response
  - Employer administrative requirements
  - Continued employer sponsored insurance participation
  - Funding

31



ARE THERE ANY QUESTIONS  
FOR TODAY'S PRESENTER?

PLEASE ASK YOUR QUESTION IN THE Q&A BOX!

32



## Closing Remarks



**MODERATOR**

**Thomas Beitel**

VP Finance

Siemens Industry Software Inc.

and

FEI Dallas Chapter Professional Development Chair

thank you!

FOR YOUR PARTICIPATION DURING THIS WEBCAST!

VISIT FEIDALLAS.ORG FOR EVENT INFORMATION

**CPE Notification Email should be sent in 7-10 days.**

For any additional questions regarding CPE, please email **Nancy.Ehlers@feidallas.org**