



Detailed Job Description

Position: Chief Financial Officer / Director of Finance
Reports to: Greg Wolf, CEO
Company: Midwest Sports Supply, Inc.
Industry: Sporting Goods Retailer & E-Commerce
Location: Cincinnati, OH

Company Overview:

Midwest Sports Supply, Inc. ("Midwest Sports" or "Company") is seeking a Chief Financial Officer/Director of Finance (CFO/DoF). Midwest Sports is a leading online retailer of tennis supplies and apparel. The Company was founded in 1987 by Greg Wolf, President and Chief Executive Officer, and Marty Wolf. Midwest Sports offers a wide selection of tennis supplies, including racquets, tennis shoes, tennis apparel, and tennis bags, through its own website, online third-party retailers, and its physical showroom in Cincinnati. The Company has the world's largest tennis showroom and exclusive rights at the Western Southern open. Midwest Sports has established a strong reputation and deep relationships in the United States tennis industry through its well-trained staff, customer focus, supplier relationships, and high-quality product selection.

In April 2021, Midwest Sports was acquired by SIGNA Sports United GmbH ("SSU"), a global leader in tech-enabled sports commerce based in Berlin, Germany. This strategic partnership with two dominant players in the tennis world will allow Midwest Sports to leverage SSU's expertise and prior investments to provide a differentiated and elevated offering to tennis enthusiasts across the U.S.

This role will work directly within Midwest Sport's current executive team and collaborate extensively with SSU and its other investments. With the development of these strategic partnerships and the increase in popularity and participation of tennis throughout the U.S., it is an exciting time to join Midwest Sports and become an integral part of the executive team.

Essential Job Duties:

- Direct the companywide financial plan and strategy.
- Analyze and report on financial performance.
- Oversee audit and tax functions.
- Hire, lead, and train accounting personnel.
- Develop a departmental organizational chart and job descriptions.
- Develop process improvement programs.
- Assist in the development of an integration plan and the execution of such.
- Develop and implement accounting policies and procedures.
- Prepare performance forecasts and comprehensive budgets.
- Collaborate and interact with other SSU CFOs.
- Review departmental and categorical budgets.
- Assess, manage, and minimize companywide risks.
- Analyze complex financial data.
- Manage internal controls and ensure SOX compliance.

Qualifications:

- Significant work experience in accounting and financial management practices.
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- MBA or BA degree in finance or accounting.
 - Proficiency with accounting software (SAP S/4HANA), word processing, and spreadsheets.
 - Strong analytical skills with an ability to collect and analyze information, problem-solve, and make decisions.
 - Broad knowledge of accounting principles, especially IFRS, with solid GAAP and financial reporting technical skills.
 - Experience in working with companies in the e-commerce/e-retailing space.
 - Strong interpersonal and communication skills with experience in effectively communicating key data.
 - Strong EQ (emotional intelligence) skills and the ability to overcome challenges.
 - Experience with integration of business ERP systems.
 - Strong leadership skills and experience in a senior management position is a plus.
 - A love for the game of tennis would be an additional plus.

Compensation:

Compensation will be competitive and commensurate with experience, and will include an attractive base salary, annual bonus opportunity and a comprehensive benefits package.

Contact:

To apply, please contact hr@midwestsports.com
